

Satori Features



Excellence in Global Health Networks™

Satori World Medical is a global healthcare network that produces quantifiable medical cost savings solution for employers by providing a medical travel benefit and services for high cost non-emergent surgeries. This is accomplished through a world-class, high quality network of Joint Commission International accredited hospitals, with US/UK or equivalently trained and board certified physicians that are English speaking. The Company is US-based and has a robust, industry leading Quality Assurance Program directed by Satori's Chief Medical Officer. Through this network the employee receives a 100% medical benefit with a cost savings sharing opportunity. With no employer required monthly fee and a single all-inclusive bill (in USD), Satori provides high touch concierge services for all aspects of the medical trip, including in-country transportation, hotel and travel accommodations.

Satori World Medical is leading the way in the globalization of healthcare through our global network of Joint Commission International (JCI) accredited International Centers of Excellence.

- ✓ Global health network comprised of 30 International Centers of Excellence in 8 countries
- ✓ Growing Western Hemisphere presence, currently negotiating with 14 additional hospitals and their related physicians
- ✓ Modern hospitals with leading-edge technology and designated floors for international patients
- ✓ All hospitals are JCI accredited and many have affiliations with US medical schools (Harvard, Johns Hopkins, et al.)
- ✓ Onsite multi-day due diligence performed by our Chief Medical Officer and VP, Network Development
- ✓ US/UK or equivalently trained and Board Certified physicians that are English speaking
- ✓ Medical Quality Advisory Board made up of leading clinicians and thought leaders

Satori World Medical generates significant financial savings on common high cost surgical procedures.

- ✓ Cost savings of between 40-80% realized on total claims expense when compared to domestic claims expense
- ✓ Savings opportunity of 5-6% of annual company premium for medical insurance
- ✓ No monthly network access fee or Per Employee Per Month (PEPM) cost to plan sponsor, eliminating the necessity for annual Return on Investment (ROI) analysis
- ✓ Satori can be easily added to any medical benefit plan as an additional patient option
- ✓ Fixed price all-inclusive case rates makes healthcare expense predictable

Health & Shared Wealth™ program provides the ability to share some of the savings generated by the selection of the Satori Global Network™ through benefit design.

- ✓ 100% medical benefit (no co-pay, co-insurance or deductible) when choosing Satori for procedure
- ✓ Shared savings model utilizes an HRA or other employer determined savings sharing model, puts dollars in employees' pockets for future healthcare expenses
- ✓ HRA deposits are tax-deductible for employer, tax-free for employees

Satori World Medical provides World Class Customer service. Satori utilizes in-house medical and travel professionals who provide the expert and comprehensive service patients require necessary to have a superior experience when traveling internationally for medical care.

- ✓ From the initial phone call to scheduling follow-up care in the US, our Nurse Patient Advocates (surgically trained RNs) are the liaison for the patient to coordinate the delivery of care, including calls to international physicians
- ✓ Satori coordinates all administrative and logistical services required for a positive medical and travel experience
- ✓ Hotel accommodations for patient and companion at InterContinental Hotels
- ✓ Single, all-inclusive bill from Satori in US dollars for all medical and travel services
 - Fixed price packaged case rates for all procedures (includes all hospital, professional and ancillary cost)
 - Allows for easy adjudication of claims and reduces administrative costs
 - Payors and patients will not receive multiple bills from any hospital, doctor, or ancillary provider

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